MORGANIZOLSON.

# FIET BUYERS GUIDE



THE OFFICIAL WALK-IN VAN of the NATIONAL WALK-IN VAN DRIVING CHAMPIONSHIPS



# WALK-IN VAN BODY SOLUTIONS



# Our Portfolio Grows Everyday Add your work truck to our Wall of Fame



# WHY THIS GUIDE?

Whether you're a veteran fleet manager or considering us for your first work truck, this buyers guide delivers the goods (just like our trucks).

Inside this edition, you'll find years of valuable ideas, insights and experience and gain a better understanding why North America's most successful delivery fleets trust Morgan Olson work trucks for delivering quality on time...everytime.





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HELPFUL TIPS + POPULAR OPTIONS WORTH CONSIDERING FOR YOUR NEW WALK-IN VAN...

DO YOU NEED A BULKHEAD/PARTITION BETWEEN THE CAB AND CARGO AREA?

WHAT TYPE OF REAR DOORS DO YOU NEED?

➤ WILL YOU BE BACKING UP TO A DOCK? WHAT TYPE OF REAR BUMPER? WOULD A LIFT GATE HELP WITH YOUR APPLICATION?

HAVE YOU CONSIDERED A SAFETY BACK-UP CAMERA OR SONAR SYSTEM?

WILL YOU NEED ADDITIONAL CAB OR CARGO VENTING?

IS AIR CONDITIONING AVAILABLE?

WHAT KIND OF OPTIONAL CAB EQUIPMENT DO YOU NEED? THINK OF YOUR CAR COMFORTS...HAVE YOU FOUND A DRINK HOLDER TO BE HANDY? MOST ALL WALK-IN VANS ARE AN OFFICE ON WHEELS...CAB WORK TABLES, DOCUMENT HOLDERS, 12 V CHARGING STATIONS...EVEN FIRST AID KITS. OUR SAFETY TREAD PROVIDES ADDED TRACTION FOR DRIVERS

WOULD YOU LIKE ENHANCED SEATING WITH LUMBAR SUPPORT, ARM RESTS OR PREMIUM SEAT COVERINGS?

WILL YOU NEED PASSENGER SEATING?

WHAT COLOR PAINT OR DECAL WORK WILL FINISH
YOUR TRUCK? BUMPER AND WHEEL RIM COLORS...

ARE THERE ANY CRITICAL CARGO DIMENSIONS?

SPECIFIC LENGTHS TO CARRY CERTAIN PRODUCTS

OR EQUIPMENT...HOW MUCH PAYLOAD DO YOU NEED?

DID YOU KNOW...

MORGAN OLSON HAS

MORGAN OLSON HAS

AN ENTIRE DEPARTMENT OF

AN ENTIRE DEPARTMENT OF

ENCINEERS IMPROVING OUR

ENCINEERS IMPROVING OUR

CUSTOMERS DELIVERY

CUSTOMERS DELIVERY

SOLUTIONS...WE'RE HERE TO

HELP YOUR BUSINESS TOO!

# **Specialty Vehicles**

**We Specialize in Customized Cargo Solutions** 



When one truck turns to four more trucks...and then a fleet, you know the walk-in van delivery solution delivered a more profitable delivery solution. That's exactly what our friends at Amazon Fresh found when Morgan Olson addressed their delivery needs and develop a complate delivery solution. This forward thinking company has embraced the walk-in van and you'll be seeing more Amazon Fresh walk-in vans in the near future! Go Amazon Fresh!!!



#### evond the Cargo Area

Our custom-made cart systems provide and viable interface between your walkin van and main distribution hubs throughout the U.S.A.

This specific cart system fits over the wheel well and is pre-loaded for more efficient rocery turn around times.



Major cities throughout the country rely on the durability and dependability of the Morgan Olson walk-in van. Combine the massive payload with built in driver safety of "Cabto-Cargo" & "Cargo-to-Cub" and it's easy to see why power companies choose the Morgan Olson walk-in van.



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#### **The Beverage Delivery Solution**

Distribution companies of Keg beer, unique sized beverage bottles as well as good Ole Cola soft drinks are finding that the walk-in van are palet loadable with dock height floors plus have built in added security over curtain-side panel trucks. Couple that with a 40% time savings at each pick up and delivery location (see the time study at www.morganolson.com) and it won't take long for your Morgan Olson walk-in van to pay for itself.

#### Get your News on time...every time.

Dock Height floors and palet loadable with a massive 30,000 lb GVWR.







# **The Preferred Walk-In Van** of INDEPENDENT CONTRACTORS





#### **The Safe Driver Console**

Exclusively offered by Morgan Olson, this new cockpit console was design to provide drivers with safe and easy access to driver controls making your fleet safer.

#### The Route Star Walk-In Van

Package delivery truck bodies have come and gone however one companies bodies have stood the test of time. Morgan Olson has a legacy like no other. From our early years of creating the first all-aluminum, long-life delivery vehicles to the evolution of the "Route Star" Walk-In Van. Morgan Olson's legacy of producing the safest, most durable and dependable walk-in van on the market. Morgan Olson is committed to delivering you

quality on time - every time.



### Why a Walk-In Van?

Cab to Cargo and Cargo to Curbside provides a safer delivery solution over cargo vans and cab forwards by helping drivers avoid stepping into traffic lanes and improves delivery times by 40%. Now add the massive payload space and GVWR and it becomes clear why the Route Star walk-in van is a dream come true for independant package delivery businesses.

See an independant time study video at www.morganolson.com



A very popular safety option required to meet FedEx Ground specifications.



What are the Fed Ex Ground requirements? Safety items a must. Rear camera, Locking Bulkhead, Jump Seat, Black Bumper & two shelves on boths sides of the cargo area and painted white (see truck above)

Morgan Olson specializes in additional safety items, driver conveniences and efficiency improvement option items.

#### Who decals these trucks?

Our experienced decal artisans apply customer-provided decals everyday.





Fixed or Folding? Most contractors have both. You can have it all with a flexible cargo area helping you with delivering oversized packages. Morgan Olson leads the industry with a robust 60 lbs. per linear foot load capacity.



### Did you know...

Morgan Olson produces Cargo Van Shelving.

ALL MAKES-ALL MODELS

Order online www.morganolsonparts.com or call 1.800.233-4823



# "Best in Class" Floor Design -Cargo Floor Stability & Thicker Mounting points.







# **MORGAN OLSON WALK-IN VANS STAND THE TEST** OF TIME.

Not all Walk-In vans are created equal. Go beyond the quote and see why Morgan Olson Walk-In Van's provide customers with the most durable and dependable long life delivery vehicle on the market today.



### The competition

### **MORGAN OLSON DESIGN**



# **SEEING IS BELIEVING...**

We love putting our product side by side our competition...the more you look, the more you'll see the quality and durability built into every Morgan Olson Walk-in van.



## **SUPERIOR DESIGN**

Notice the reinforced upper transom and bottom sill rugged design with thicker materials.





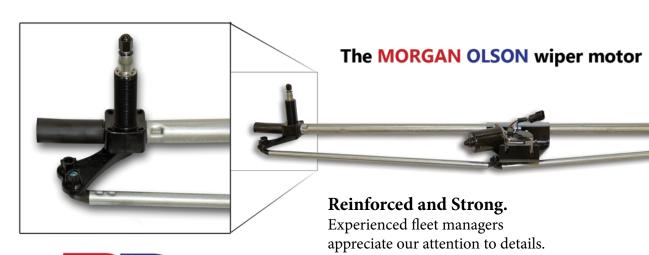
-Upper Transom 50% THICKER - Bottom Sill 30% THICKER





# **Durable & Dependable**

-Windshield Wiper Assembly System





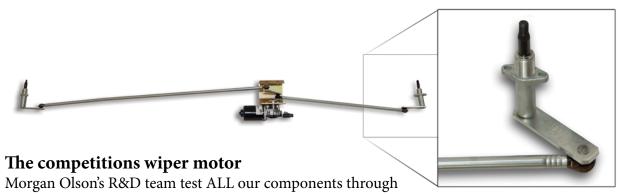
# See the difference.

Compare our internal systems to the other body companies and you'll start to see

Morgan Olson gives you
a better value.

### Go Beyond the Quote...

Morgan Olson Advantages add up when you're looking for a long-life, durable & dependable delivery vehicle solution.



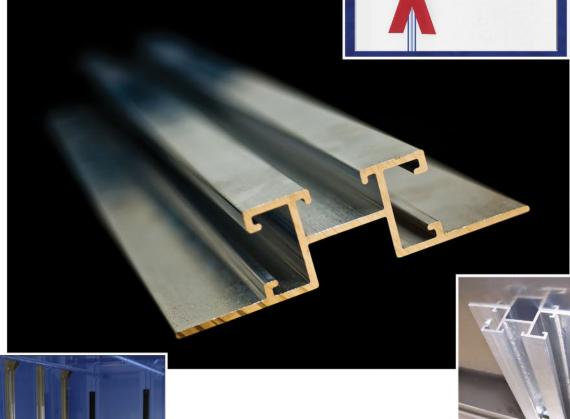


Morgan Olson's R&D team test ALL our components through vigorous durability testing. We even test our competitors... Which do you think out performed the other?

**Better Parts Make Better Trucks.** 

# MORGAN COLSON ADVANTAGE









# Infinitely Adjustable Sidewall Stiffeners

Quickly and Efficiently Transform your Cargo Area to Fit your Business needs.

# Cab Options & Accessories -Improve Driver Efficiencies & Safety Items



#### **SAFE DRIVER CONSOLE**

Exclusively designed by *Morgan Olson* to improve driver's safety by providing improved visibility and access to relevant driver information from this cockpit styled, driver friendly console. A "must have" option for forward thinking businesses and fleets.



#### AN OFFICE ON WHEELS

Ergonomic conveniences and functional comforts provide drivers with a safer and more productive cab area work environment.

**Pictured here:** 1) Driver's convenience console w/ cup holder and document holder. 2) Safety grab handles both outside and entry 3) a lockable work table w/ a dual clipboard friendly beveled surface 4) Anti-glare defroster cover to improve visibility from reflections.



# **POPULAR OPTIONS**



Above: The MAGNUM mechanical suspension high back drivers seat



High back vinyl passenger seat w/ wall mounted 3 point seatbelt and SAFETY TREAD steps



Acoustical Matting provides for a quieter cab



Safety Tread entrance steps



Safety Yellow Grab Rail (fixed) mounted on passenger side toeboard





Auxiliary Air Conditioni





(can be mounted in various cab locations)



The walk-in van egress provides superior H-line (hip and back) support for drivers repetitive motions during multiple stop delivery routes plus improve delivery times by 40%

# Cab

# Cab

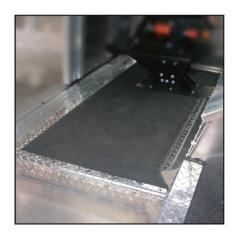




High Back Drivers Seat w/ armrests



Removable Passenger Jumpseat w/ seatbelt



Acoustical "Sound Deadening" Floor mounted on traverse floor plate



Bulkhead Mounted Jumpseat w/ 3 point safety seatbelt



American Safety First Aid Kit



Acoustical Matting on Cab Step Riser and toeboard w/ aluminum diamond plate trim



The MAGNUM High Back Mechanical suspension Drivers Seat w/ 3 point safety seatbelt



18"Rectangular Recessed Dome Light



4" Round Recessed LED Dome Light



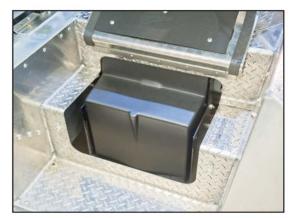
Sound Deadening Roof Headliner



Sound Deadening Material on Bulkhead Panels & Bulkhead Door (cab-side)



Surface Mounted Incandescent Dome Light



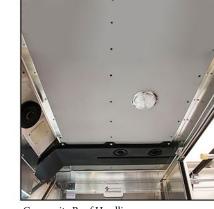
Battery Box Protector



Sound Deadening Material below doorless drivers window



Dash Mounted Work Station w/ dividers and lockable compartment



Composite Roof Headliner



Dash Mounted Work Table



Cab & Cargo Smart Vent System

# Cargo Area



### **SELECT FROM THESE ROOF OPTIONS**



**The Center Skylight** w/ folding cargo shelves and compartments over the wheel wells



w/ laundry rails and side storage bins also featuring E-track.



w/ rug rails over the wheel wells and E-track

## **SOLID & RUGGED**

Our standard roof (left w/ ramp) comes solid however Morgan Olson offers various translucent roof configurations to provide natural light into your cargo area.

### **Various Examples** of Cargo Configurations and Options



Popular for fast loading and unloading of Laundry



**Laundry Cart Cargo Area** Additional compartments over wheel wells



Popular with Food & Beverage delivery



Very Popular Safety Option provides added traction



CUSTOMIZED

**CARGO AREAS** 



Food Delivery
Easy to clean cargo walls



**The Bread Truck** Adjustable load bars and E-track for various sized bread trays

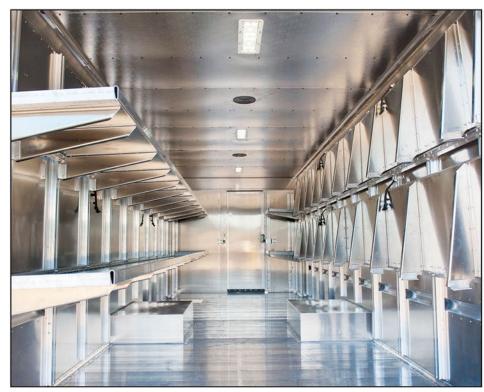


**MORE SOLUTIONS** These are only a few examples

**MORE CARGO** 

of the hundreds of cargo area options and designs we've built over the past 40+ years.

Visit Morgan Olson.com for more "best-in-class" cargo area designs and ideas.



Morgan Olson's Famous Folding Shelf system with our patented infinitely adjustable sidewall stiffeners



# **PRODUCT STORAGE**



**H T** 













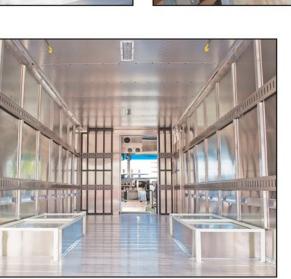






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# EXTERIOR OPTIONS & ACCESSORIES

# **REAR DOOR CHOICES**



**Twin 19 inch Door** w/ optional exterior flood lights



**Twin 29 inch Door** 



Four Piece - Full Open Door



Two Piece - Full Open Door



w/ Max Security Latch



**58 inch Roll-up Door** w/ Hi Mount S/T/T lights



w/ optional glass



w/ glass

# **MIRROR CHOICES**





Stainless Steel



Standard Mirror





**Convex Mirror** Stainless Steel

# **BUMPER &** LIFTGATES

# MORGAN MOLSON.



WALTCO

MAXON.



**BUMPERS, RAMPS & LIFTGATES** 





w/ dual "D" shaped rubber

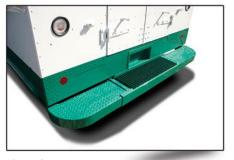


9 inch Grated w/ dual "D" shaped rubber





9 inch Grated Steel Bumper



three piece bumper w/ grated center insert



Shock Mounted Bumper w/ "D" shaped rubber (see additional angle)



"Best-in-Class" 12 inch Grated Shock Bumper Shock Mounted Bumper w/ "D" shaped rubber

# **EXTERIOR OPTIONS**



Passenger Door Safety Grab Handle

**The M2 Hood**This stylish one-piece fiberglass composite hood adds a distinctive appearnace to your walk-in van.

Our Most Popular Option





**LOWER RUB RAILS** 



**REAR VIEW BACK-UP CAMERA SYSTEMS** 











SAFETY SIGHT ROD



**EMERGENCY LIGHTING** 



**DRIVER ROLL-UP WINDOW** 



**Passenger side lower glass** 



HEAVY-DUTY DOOR HOLD BACKS



L.E.D. Long-Life Headlights



- DOCK HEIGHT FLOORS
- PALET LOADABLE



is the most customizable delivery truck platform on the market.



# **Pre-Drilled Panels**

-OEM Precision Replacement Parts

# Drip Rails Come Standard Morgan Olson Customers Enjoy On-Time Quality

# **OUALITY ASSURANCE**

Morgan Olson's State-of-the-Art ONSRUD machines produce precision pre-drilled panels.

In the event you find yourself needing replacement parts, these precision drilled panels provide quick and easy replacement parts and another Morgan Olson Advantage.



## **OUR INDUSTRY STANDARD**

is higher than others. Precision pre-drilled panels are another example how Morgan Olson's quality & forward thinking is helping your long-term, better

Our pre-drilled panels simplify repairs. Your panel arrives, put it in place and the holes align perfectly... every time!

Our competitors send you a piece of aluminum...

Morgan Olson Walk-In Vans are designed better from the beginning.







### **WE VALUE THE DETAILS**

Morgan Olson's Legacy of Quality was forged by years of experience.

We're committed to building the best quality Walk-In Van possible. Period. On time -Everytime.



# MORGAN MOLSON®

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THE OFFICIAL WALK-IN VAN of the NATIONAL WALK-IN VAN DRIVING CHAMPIONSHIPS



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